
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 6-K

**REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 UNDER
THE SECURITIES EXCHANGE ACT OF 1934**

For the month of April 2023

Commission File Number: 001-34900

TAL EDUCATION GROUP

**5/F, Tower B, Heying Center
Xiaoying West Street, Haidian District
Beijing 100085
People's Republic of China
(Address of principal executive offices)**

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F Form 40-F

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TAL Education Group

By: /s/ Alex Zhuangzhuang Peng

Name: Alex Zhuangzhuang Peng

Title: President and Chief Financial Officer

Date: April 28, 2023

Exhibit Index

[Exhibit 99.1 – Press Release – TAL Education Group Announces Unaudited Financial Results for the Fourth Fiscal Quarter and the Fiscal Year 2023](#)

TAL Education Group Announces Unaudited Financial Results for the Fourth Fiscal Quarter and the Fiscal Year 2023

(Beijing—April 27, 2023)—TAL Education Group (NYSE: TAL) (“TAL” or the “Company”), a smart learning solutions provider in China, today announced its unaudited financial results for the fourth quarter and the fiscal year ended February 28, 2023.

Highlights for the Fourth Quarter of Fiscal Year 2023

- Net revenues was US\$269.0 million, compared to net revenues of US\$541.2 million in the same period of the prior year.
- Loss from operations was US\$44.4 million, compared to income from operations of US\$0.6 million in the same period of the prior year.
- Non-GAAP loss from operations, which excluded share-based compensation expenses, was US\$18.1 million, compared to non-GAAP income from operations of US\$0.8 million in the same period of the prior year.
- Net loss attributable to TAL was US\$39.4 million, compared to net loss attributable to TAL of US\$108.1 million in the same period of the prior year.
- Non-GAAP net loss attributable to TAL, which excluded share-based compensation expenses, was US\$13.1 million, compared to non-GAAP net loss attributable to TAL of US\$108.0 million in the same period of the prior year.
- Basic and diluted net loss per American Depositary Share (“ADS”) were both US\$0.06. Non-GAAP basic and diluted net loss per ADS, which excluded share-based compensation expenses, were both US\$0.02. Three ADSs represent one Class A common share.
- Cash, cash equivalents and short-term investments totaled US\$3,171.5 million as of February 28, 2023, compared to US\$2,708.7 million as of February 28, 2022.

Highlights for the Fiscal Year Ended February 28, 2023

- Net revenues was US\$1,019.8 million, compared to net revenues of US\$4,390.9 million in the same period of the prior year.
 - Loss from operations was US\$90.7 million, compared to loss from operations of US\$614.5 million in the same period of the prior year.
 - Non-GAAP income from operations, which excluded share-based compensation expenses, was US\$17.8 million, compared to non-GAAP loss from operations of US\$439.7 million in the same period of the prior year.
 - Net loss attributable to TAL was US\$135.6 million, compared to net loss attributable to TAL of US\$1,136.1 million in the same period of the prior year.
 - Non-GAAP net loss attributable to TAL, which excluded share-based compensation expenses, was US\$27.0 million, compared to non-GAAP net loss attributable to TAL of US\$961.3 million in the same period of the prior year.
 - Basic and diluted net loss per ADS were both US\$0.21. Non-GAAP basic and diluted net loss per ADS, excluding share-based compensation expenses, were both US\$0.04.
-

Financial Data—Fourth Quarter and Fiscal Year 2023

(In US\$ thousands, except per ADS data and percentages)

| | Three Months Ended | | |
|---|---------------------------|-------------|--------------------|
| | February 28, | | |
| | 2022 | 2023 | Pct. Change |
| Net revenues | 541,152 | 268,986 | (50.3%) |
| Income/(loss) from operations | 644 | (44,416) | (6996.9%) |
| Non-GAAP operating income/(loss) | 779 | (18,090) | (2422.2%) |
| Net loss attributable to TAL | (108,123) | (39,417) | (63.5%) |
| Non-GAAP net loss attributable to TAL | (107,988) | (13,091) | (87.9%) |
| Net loss per ADS attributable to TAL – basic | (0.17) | (0.06) | (62.9%) |
| Net loss per ADS attributable to TAL – diluted | (0.17) | (0.06) | (62.9%) |
| Non-GAAP net loss per ADS attributable to TAL – basic | (0.17) | (0.02) | (87.7%) |
| Non-GAAP net loss per ADS attributable to TAL – diluted | (0.17) | (0.02) | (87.7%) |

| | Fiscal Year Ended | | |
|---|--------------------------|-------------|--------------------|
| | February 28, | | |
| | 2022 | 2023 | Pct. Change |
| Net revenues | 4,390,907 | 1,019,772 | (76.8%) |
| Loss from operations | (614,516) | (90,730) | (85.2%) |
| Non-GAAP (loss)/income from operations | (439,684) | 17,841 | (104.1%) |
| Net loss attributable to TAL | (1,136,115) | (135,612) | (88.1%) |
| Non-GAAP net loss attributable to TAL | (961,283) | (27,041) | (97.2%) |
| Net loss per ADS attributable to TAL – basic | (1.76) | (0.21) | (87.9%) |
| Net loss per ADS attributable to TAL – diluted | (1.76) | (0.21) | (87.9%) |
| Non-GAAP net loss per ADS attributable to TAL – basic | (1.49) | (0.04) | (97.2%) |
| Non-GAAP net loss per ADS attributable to TAL – diluted | (1.49) | (0.04) | (97.2%) |

“In fiscal year 2023, we underwent significant transformation. Some of our newer initiatives, such as enrichment learning, smart books and smart devices exhibited material development. While we are encouraged by the development, we continue to upgrade our product offerings and operational efficiency.” said Alex Peng, TAL’s President & Chief Financial Officer.

Mr. Peng added: “ As the industry continues to evolve and technology advances, we will endeavor to explore and seize new opportunities in the new fiscal year.”

Financial Results for the Fourth Quarter of Fiscal Year 2023

Net Revenues

In the fourth quarter of fiscal year 2023, TAL reported net revenues of US\$269.0 million, representing a 50.3 % decrease from US\$541.2 million in the fourth quarter of fiscal year 2022.

Operating Costs and Expenses

In the fourth quarter of fiscal year 2023, operating costs and expenses were US\$314.4 million, representing a 42.4% decrease from US\$546.3 million in the fourth quarter of fiscal year 2022. Non-GAAP operating costs and expenses, which excluded share-based compensation expenses, were US\$288.1 million, representing a 47.3% decrease from US\$546.2 million in the fourth quarter of fiscal year 2022.

Cost of revenues decreased by 35.5% to US\$127.7 million from US\$198.1 million in the fourth quarter of fiscal year 2022. Non-GAAP cost of revenues, which excluded share-based compensation expenses, decreased by 36.9% to US\$124.9 million, from US\$197.9 million in the fourth quarter of fiscal year 2022.

Selling and marketing expenses decreased by 28.0% to US\$74.5 million from US\$103.5 million in the fourth quarter of fiscal year 2022. Non-GAAP selling and marketing expenses, which excluded share-based compensation expenses, decreased by 40.9% to US\$66.9 million, from US\$113.1 million in the fourth quarter of fiscal year 2022.

General and administrative expenses decreased by 47.1% to US\$112.2 million from US\$212.1 million in the fourth quarter of fiscal year 2022. Non-GAAP general and administrative expenses, which excluded share-based compensation expenses, decreased by 52.5% to US\$96.3 million, from US\$202.5 million in the fourth quarter of fiscal year 2022.

Total share-based compensation expenses allocated to the related operating costs and expenses in the fourth quarter of fiscal year 2023 was US\$26.3 million, compared to US\$0.1 million for the fourth quarter of fiscal year 2022.

Impairment loss on intangible assets and goodwill was nil for the fourth quarter of fiscal year 2023, compared to US\$32.6 million for the fourth quarter of fiscal year 2022.

Gross Profit

Gross profit decreased by 58.8% to US\$141.3 million from US\$343.1 million in the fourth quarter of fiscal year 2022.

Income/(loss) from operations

Loss from operations was US\$44.4 million in the fourth quarter of fiscal year 2023, compared to income from operations of US\$0.6 million in the fourth quarter of fiscal year 2022. Non-GAAP loss from operations, which excluded share-based compensation expenses, was US\$18.1 million, compared to Non-GAAP income from operations of US\$0.8 million in the same period of the prior year.

Other (Expense) /Income

Other income was US\$2.1 million for the fourth quarter of fiscal year 2023, compared to other expense of US\$0.7 million in the fourth quarter of fiscal year 2022.

Impairment Loss on Long-term Investments

Impairment loss on Long-term investment was US\$0.9 million for the fourth quarter of fiscal year 2023, compared to US\$97.8 million for the fourth quarter of fiscal year 2022.

Income Tax Expense

Income tax expense was US\$10.5 million in the fourth quarter of fiscal year 2023, compared to US\$29.9 million of income tax expense in the fourth quarter of fiscal year 2022.

Net Loss attributable to TAL Education Group

Net loss attributable to TAL was US\$39.4 million in the fourth quarter of fiscal year 2023, compared to net loss attributable to TAL of US\$108.1 million in the fourth quarter of fiscal year 2022. Non-GAAP net loss attributable to TAL, which excluded share-based compensation expenses, was US\$13.1 million, compared to Non-GAAP net loss attributable to TAL of US\$108.0 million in the fourth quarter of fiscal year 2022.

Basic and Diluted Net Loss per ADS

Basic and diluted net loss per ADS were both US\$0.06 in the fourth quarter of fiscal year 2023. Non-GAAP basic and diluted net loss per ADS, which excluded share-based compensation expenses, were both US\$0.02 in the fourth quarter of fiscal year 2023.

Cash, Cash Equivalents, and Short-Term Investments

As of February 28, 2023, the Company had US\$2,021.9 million of cash and cash equivalents and US\$1,149.6 million of short-term investments, compared to US\$1,638.2 million of cash and cash equivalents and US\$1,070.5 million of short-term investments as of February 28, 2022.

Deferred Revenue

As of February 28, 2023, the Company's deferred revenue balance was US\$237.4 million, compared to US\$187.7 million as of February 28, 2022.

Financial Results for the Fiscal Year Ended February 28, 2023**Net Revenues**

For fiscal year 2023, TAL reported net revenues of US\$1,019.8 million, representing a 76.8% decrease from US\$4,390.9 million in the fiscal year 2022.

Operating Costs and Expenses

In the fiscal year 2023, operating costs and expenses were US\$1,133.2 million, representing a 77.5% decrease from US\$5,026.2 million in the fiscal year 2022. Non-GAAP operating costs and expenses, which excluded share-based compensation expenses, were US\$1,024.6 million, representing a 78.9% decrease from US\$4,851.4 million in the fiscal year 2022.

Cost of revenues decreased by 80.2% to US\$436.4 million from US\$2,203.3 million in the fiscal year 2022. Non-GAAP cost of revenues, which excluded share-based compensation expenses, decreased by 80.7% to US\$425.0 million from US\$2,202.2 million in the fiscal year 2022.

Selling and marketing expenses decreased by 74.7% to US\$283.0 million from US\$1,118.1 million in the fiscal year 2022. Non-GAAP selling and marketing expenses, which excluded share-based compensation expenses, decreased by 76.3% to US\$252.4 million from US\$1,064.3 million in the fiscal year 2022.

General and administrative expenses decreased by 65.5% to US\$413.8 million from US\$1,199.7 million in the fiscal year 2022. Non-GAAP general and administrative expenses, which excluded share-based compensation expenses, decreased by 67.8% to US\$347.2 million from US\$1,079.9 million in the fiscal year 2022.

Total share-based compensation expenses allocated to the related operating costs and expenses decreased by 37.9% to US\$108.6 million in the fiscal year 2023 from US\$174.8 million in the same period of fiscal year 2022.

Impairment loss on intangible assets and goodwill was nil for the fiscal year 2023, compared to US\$505.1 million for the same period of fiscal year 2022.

Gross Profit

Gross profit decreased by 73.3% to US\$583.4 million from US\$2,187.6 million in the fiscal year 2022.

Income/(loss) from operations

Loss from operations was US\$90.7 million in the fiscal year 2023, compared to loss from operations of US\$614.5 million in the same period of the prior year. Non-GAAP income from operations, which excluded share-based compensation expenses, was US\$17.8 million, compared to US\$439.7 million Non-GAAP loss from operations in the same period of the prior year.

Other (Expense) /Income

Other expense was US\$82.4 million for the fiscal year 2023, compared to other income of US\$17.0 million in the same period of the prior year.

Impairment Loss on Long-term Investments

Impairment loss on long-term investments was US\$7.7 million for the fiscal year 2023, compared to US\$275.9 million for the fiscal year 2022.

Income Tax Expense

Income tax expense was US\$20.0 million in the fiscal year 2023, compared to US\$397.0 million of income tax expense in the fiscal year 2022.

Net Loss Attributable to TAL Education Group

Net loss attributable to TAL was US\$135.6 million in the fiscal year 2023, compared to net loss attributable to TAL of US\$1,136.1 million in the fiscal year 2022. Non-GAAP net loss attributable to TAL, which excluded share-based compensation expenses, was US\$27.0 million, compared to US\$961.3 million Non-GAAP loss attributable to TAL in the same period of the prior year.

Basic and Diluted Net Loss per ADS

Basic and diluted net loss per ADS were both US\$0.21 in the fiscal year 2023. Non-GAAP basic and diluted net loss per ADS, which excluded share-based compensation expenses, were both US\$0.04.

Extension of Share Repurchase Program by the Company

TAL's board of directors (the "Board") has authorized to extend its share repurchase program launched in April 2021 by 12 months. The Company has repurchased its American depository shares at an aggregate consideration of approximately US\$66.4 million under the share repurchase program from April, 2022 through April, 2023. Pursuant to the extended share repurchase program, the Company may repurchase up to approximately US\$737.4 million of its common shares through April 30, 2024. The share repurchases may be effected from time to time on the open market at prevailing market prices, in privately negotiated transactions, in block trades and/or through other legally permissible means, depending on market conditions and will be implemented in accordance with applicable rules and regulations. The Company expects to fund the repurchases out of its existing cash balance

Conference Call

The Company will host a conference call and live webcast to discuss its financial results for the fourth fiscal quarter of fiscal year 2023 ended February 28, 2023 at 8:00 a.m. Eastern Time on April 27, 2023 (8:00 p.m. Beijing time on April 27, 2023).

Please note that you will need to pre-register for conference call participation at <https://register.vevent.com/register/BI8434cf8eca934eeca83b8bb7c40495fb>

Upon registration, you will receive an email containing participant dial-in numbers and unique Direct Event Passcode. This information will allow you to gain immediate access to the call. Participants may pre-register at any time, including up to and after the call start time.

A live and archived webcast of the conference call will be available on the Investor Relations section of TAL's website at <https://ir.100tal.com/>.

Safe Harbor Statement

This announcement contains forward-looking statements. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" and similar statements. Among other things, TAL Education Group's strategic and operational plans contain forward-looking statements. The Company may also make written or oral forward-looking statements in its reports filed with, or furnished to, the U.S. Securities and Exchange Commission, in its annual reports to shareholders, in press releases and other written materials and in oral statements made by its officers, directors or employees to fourth parties. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: the Company's ability to continue to provide competitive learning services and products; the Company's ability to continue to recruit, train and retain talents; the Company's ability to improve the content of current course offerings and develop new courses; the Company's ability to maintain and enhance its brand; the Company's ability to maintain and continue to improve its teaching results; and the Company's ability to compete effectively against its competitors. Further information regarding these and other risks is included in the Company's reports filed with, or furnished to the U.S. Securities and Exchange Commission. All information provided in this press release and in the attachments is as of the date of this press release, and TAL Education Group undertakes no duty to update such information or any forward-looking statement, except as required under applicable law.

About TAL Education Group

TAL Education Group is a smart learning solutions provider in China. The acronym “TAL” stands for “Tomorrow Advancing Life”, which reflects our vision to promote top learning opportunities for students through both high-quality teaching and content, as well as leading edge application of technology in the education experience. TAL Education Group offers comprehensive learning services to students from all ages through diversified class formats. Our learning services mainly cover enrichment learnings programs and some academic subjects in and out of China. Our ADSs trade on the New York Stock Exchange under the symbol “TAL”.

About Non-GAAP Financial Measures

In evaluating its business, TAL considers and uses the following measures defined as non-GAAP financial measures by the SEC as supplemental metrics to review and assess its operating performance: non-GAAP operating costs and expenses, non-GAAP cost of revenues, non-GAAP selling and marketing expenses, non-GAAP general and administrative expenses, non-GAAP loss from operations, non-GAAP net loss attributable to TAL, non-GAAP basic and non-GAAP diluted net loss per ADS. To present each of these non-GAAP measures, the Company excludes share-based compensation expenses, the related tax effect of which has been nil. The presentation of these non-GAAP financial measures is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP. For more information on these non-GAAP financial measures, please see the table captioned “Reconciliations of non-GAAP measures to the most comparable GAAP measures” set forth at the end of this release.

TAL believes that these non-GAAP financial measures provide meaningful supplemental information regarding its performance and liquidity by excluding share-based expenses that may not be indicative of its operating performance from a cash perspective. TAL believes that both management and investors benefit from these non-GAAP financial measures in assessing its performance and when planning and forecasting future periods. These non-GAAP financial measures also facilitate management’s internal comparisons to TAL’s historical performance and liquidity. TAL computes its non-GAAP financial measures using the same consistent method from quarter to quarter and from period to period. TAL believes these non-GAAP financial measures are useful to investors in allowing for greater transparency with respect to supplemental information used by management in its financial and operational decision making. A limitation of using non-GAAP measures is that these non-GAAP measures exclude share-based compensation charges that have been and will continue to be for the foreseeable future a significant recurring expense in the Company’s business. Management compensates for these limitations by providing specific information regarding the GAAP amounts excluded from each non-GAAP measure. The accompanying tables have more details on the reconciliations between GAAP financial measures that are most directly comparable to non-GAAP financial measures.

For further information, please contact:

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TAL EDUCATION GROUP
UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands of U.S. dollars)

| | As of February 28, 2022 | As of February 28, 2023 |
|--|-------------------------------|-------------------------------|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | \$ 1,638,189 | \$ 2,021,927 |
| Restricted cash-current | 755,646 | 126,891 |
| Short-term investments | 1,070,535 | 1,149,607 |
| Inventory | 21,830 | 39,002 |
| Amounts due from related parties-current | 919 | 423 |
| Income tax receivables | 19,504 | 5,071 |
| Prepaid expenses and other current assets | 122,753 | 125,486 |
| Total current assets | <u>3,629,376</u> | <u>3,468,407</u> |
| Restricted cash-non-current | 287,951 | 146,089 |
| Property and equipment, net | 281,226 | 288,877 |
| Deferred tax assets | 6,747 | 5,973 |
| Rental deposits | 10,770 | 12,734 |
| Intangible assets, net | 1,696 | 485 |
| Land use right, net | 217,708 | 193,878 |
| Goodwill | - | 163 |
| Amounts due from related parties- non-current | 77 | - |
| Long-term investments | 414,487 | 453,375 |
| Long-term prepayments and other non-current assets | 5,418 | 5,371 |
| Operating lease right-of-use assets | 227,072 | 149,002 |
| Total assets | <u>\$ 5,082,528</u> | <u>\$ 4,724,354</u> |
| LIABILITIES AND EQUITY | | |
| Current liabilities | | |
| Accounts payable | \$ 89,838 | \$ 59,991 |
| Deferred revenue-current | 187,718 | 234,889 |
| Amounts due to related parties-current | 205 | 100 |
| Accrued expenses and other current liabilities | 558,718 | 446,711 |
| Operating lease liabilities, current portion | 66,105 | 42,174 |
| Total current liabilities | <u>902,584</u> | <u>783,865</u> |
| Deferred revenue-non-current | 14 | 2,465 |
| Deferred tax liabilities | 1,680 | 1,563 |
| Operating lease liabilities, non-current portion | 175,988 | 115,548 |
| Total liabilities | <u>1,080,266</u> | <u>903,441</u> |
| Equity | | |
| Class A common shares | 167 | 169 |
| Class B common shares | 49 | 49 |
| Treasury Stock | - | (6) |
| Additional paid-in capital | 4,358,265 | 4,400,656 |
| Statutory reserve | 154,362 | 160,353 |
| Accumulated deficit | (544,309) | (685,912) |
| Accumulated other comprehensive income/(loss) | 61,617 | (30,666) |
| Total TAL Education Group's equity | <u>4,030,151</u> | <u>3,844,643</u> |
| Noncontrolling interest | (27,889) | (23,730) |
| Total equity | <u>4,002,262</u> | <u>3,820,913</u> |
| Total liabilities and equity | <u>\$ 5,082,528</u> | <u>\$ 4,724,354</u> |

TAL EDUCATION GROUP
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands of U.S. dollars, except share, ADS, per share and per ADS data)

| | For the Three Months Ended February 28, | | For the Fiscal Year Ended February 28, | |
|---|--|--------------------|---|---------------------|
| | 2022 | 2023 | 2022 | 2023 |
| Net revenues | \$ 541,152 | \$ 268,986 | \$ 4,390,907 | \$ 1,019,772 |
| Cost of revenues (note 1) | 198,084 | 127,713 | 2,203,336 | 436,358 |
| Gross profit | 343,068 | 141,273 | 2,187,571 | 583,414 |
| Operating expenses (note 1) | | | | |
| Selling and marketing | 103,475 | 74,512 | 1,118,141 | 283,036 |
| General and administrative | 212,113 | 112,163 | 1,199,708 | 413,791 |
| Impairment loss on intangible assets and goodwill | 32,613 | - | 505,050 | - |
| Total operating expenses | 348,201 | 186,675 | 2,822,899 | 696,827 |
| Government subsidies | 5,777 | 986 | 20,812 | 22,683 |
| Income/(loss) from operations | 644 | (44,416) | (614,516) | (90,730) |
| Interest income | 18,535 | 20,077 | 103,179 | 61,564 |
| Interest expense | - | - | (7,871) | - |
| Other (expense) /income | (661) | 2,110 | 16,950 | (82,416) |
| Gain from disposal of a subsidiary | - | - | - | 9,550 |
| Impairment loss on long-term investments | (97,809) | (862) | (275,872) | (7,687) |
| Loss before income tax expense and income/(loss) from equity method investments | (79,291) | (23,091) | (778,130) | (109,719) |
| Income tax expense | (29,872) | (10,452) | (396,992) | (20,011) |
| Income/(loss) from equity method investments | 316 | (3,049) | 10,787 | (2,248) |
| Net loss | \$ (108,847) | \$ (36,592) | \$ (1,164,335) | \$ (131,978) |
| Add: Net loss/(income) attributable to noncontrolling interest | 724 | (2,825) | 28,220 | (3,634) |
| Total net loss attributable to TAL Education Group | \$ (108,123) | \$ (39,417) | \$ (1,136,115) | \$ (135,612) |
| Net loss per common share | | | | |
| Basic | \$ (0.50) | \$ (0.19) | \$ (5.29) | \$ (0.64) |
| Diluted | (0.50) | (0.19) | (5.29) | (0.64) |
| Net loss per ADS (note 2) | | | | |
| Basic | \$ (0.17) | \$ (0.06) | \$ (1.76) | \$ (0.21) |
| Diluted | (0.17) | (0.06) | (1.76) | (0.21) |
| Weighted average shares used in calculating net loss per common share | | | | |
| Basic | 215,454,363 | 211,977,774 | 214,825,470 | 212,575,277 |
| Diluted | 215,454,363 | 211,977,774 | 214,825,470 | 212,575,277 |

Note1: Share-based compensation expenses are included in the operating costs and expenses as follows:

| | For the Three Months Ended February 28, | | For the Fiscal Year Ended Ended February 28, | |
|-------------------------------------|--|------------------|---|-------------------|
| | 2022 | 2023 | 2022 | 2023 |
| Cost of revenues | \$ 138 | \$ 2,790 | \$ 1,134 | \$ 11,319 |
| Selling and marketing expenses | (9,590) | 7,648 | 53,850 | 30,662 |
| General and administrative expenses | 9,587 | 15,888 | 119,848 | 66,590 |
| Total | <u>\$ 135</u> | <u>\$ 26,326</u> | <u>\$ 174,832</u> | <u>\$ 108,571</u> |

Note 2: Three ADSs represent one Class A common Share.

TAL EDUCATION GROUP
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF
COMPREHENSIVE (LOSS)/INCOME
(In thousands of U.S. dollars)

| | For the Three Months Ended February 28, | | For the Fiscal Year Ended February 28, | |
|---|--|------------------|---|---------------------|
| | 2022 | 2023 | 2022 | 2023 |
| Net loss | \$ (108,847) | \$ (36,592) | \$ (1,164,335) | \$ (131,978) |
| Other comprehensive (loss)/income, net of tax | (7,533) | 51,838 | (25,325) | (89,534) |
| Comprehensive (loss)/income | (116,380) | 15,246 | (1,189,660) | (221,512) |
| Add: Comprehensive loss /(income) attributable to noncontrolling interest | 986 | (2,211) | 28,841 | (6,383) |
| Comprehensive (loss)/income attributable to TAL Education Group | \$ (115,394) | \$ 13,035 | \$ (1,160,819) | \$ (227,895) |

TAL EDUCATION GROUP
Reconciliation of Non-GAAP Measures to the Most Comparable GAAP Measures
(In thousands of U.S. dollars, except share, ADS, per share and per ADS data)

| | For the Three Months Ended February 28, | | For the Fiscal Year Ended February 28, | |
|---|--|--------------------|---|--------------------|
| | 2022 | 2023 | 2022 | 2023 |
| Cost of revenues | \$ 198,084 | \$ 127,713 | \$ 2,203,336 | \$ 436,358 |
| Share-based compensation expense in cost of revenues | 138 | 2,790 | 1,134 | 11,319 |
| Non-GAAP cost of revenues | <u>197,946</u> | <u>124,923</u> | <u>2,202,202</u> | <u>425,039</u> |
| Selling and marketing expenses | 103,475 | 74,512 | 1,118,141 | 283,036 |
| Share-based compensation expense in selling and marketing expenses | (9,590) | 7,648 | 53,850 | 30,662 |
| Non-GAAP selling and marketing expenses | <u>113,065</u> | <u>66,864</u> | <u>1,064,291</u> | <u>252,374</u> |
| General and administrative expenses | 212,113 | 112,163 | 1,199,708 | 413,791 |
| Share-based compensation expense in general and administrative expenses | 9,587 | 15,888 | 119,848 | 66,590 |
| Non-GAAP general and administrative expenses | <u>202,526</u> | <u>96,275</u> | <u>1,079,860</u> | <u>347,201</u> |
| Operating costs and expenses | 546,285 | 314,388 | 5,026,235 | 1,133,185 |
| Share-based compensation expense in operating costs and expenses | 135 | 26,326 | 174,832 | 108,571 |
| Non-GAAP operating costs and expenses | <u>546,150</u> | <u>288,062</u> | <u>4,851,403</u> | <u>1,024,614</u> |
| Income/ (loss) from operations | 644 | (44,416) | (614,516) | (90,730) |
| Share based compensation expenses | 135 | 26,326 | 174,832 | 108,571 |
| Non-GAAP income/ (loss) from operations | <u>779</u> | <u>(18,090)</u> | <u>(439,684)</u> | <u>17,841</u> |
| Net loss attributable to TAL Education Group | (108,123) | (39,417) | (1,136,115) | (135,612) |
| Share based compensation expenses | 135 | 26,326 | 174,832 | 108,571 |
| Non-GAAP net loss attributable to TAL Education Group | <u>\$ (107,988)</u> | <u>\$ (13,091)</u> | <u>\$ (961,283)</u> | <u>\$ (27,041)</u> |
| Net loss per ADS | | | | |
| Basic | \$ (0.17) | \$ (0.06) | \$ (1.76) | \$ (0.21) |
| Diluted | (0.17) | (0.06) | (1.76) | (0.21) |
| Non-GAAP Net loss per ADS | | | | |
| Basic | \$ (0.17) | \$ (0.02) | \$ (1.49) | \$ (0.04) |
| Diluted | (0.17) | (0.02) | (1.49) | (0.04) |
| ADSs used in calculating net loss per ADS | | | | |
| Basic | 646,363,089 | 635,933,322 | 644,476,410 | 637,725,831 |
| Diluted | 646,363,089 | 635,933,322 | 644,476,410 | 637,725,831 |
| ADSs used in calculating Non-GAAP net loss per ADS | | | | |
| Basic | 646,363,089 | 635,933,322 | 644,476,410 | 637,725,831 |
| Diluted | 646,363,089 | 635,933,322 | 644,476,410 | 637,725,831 |